

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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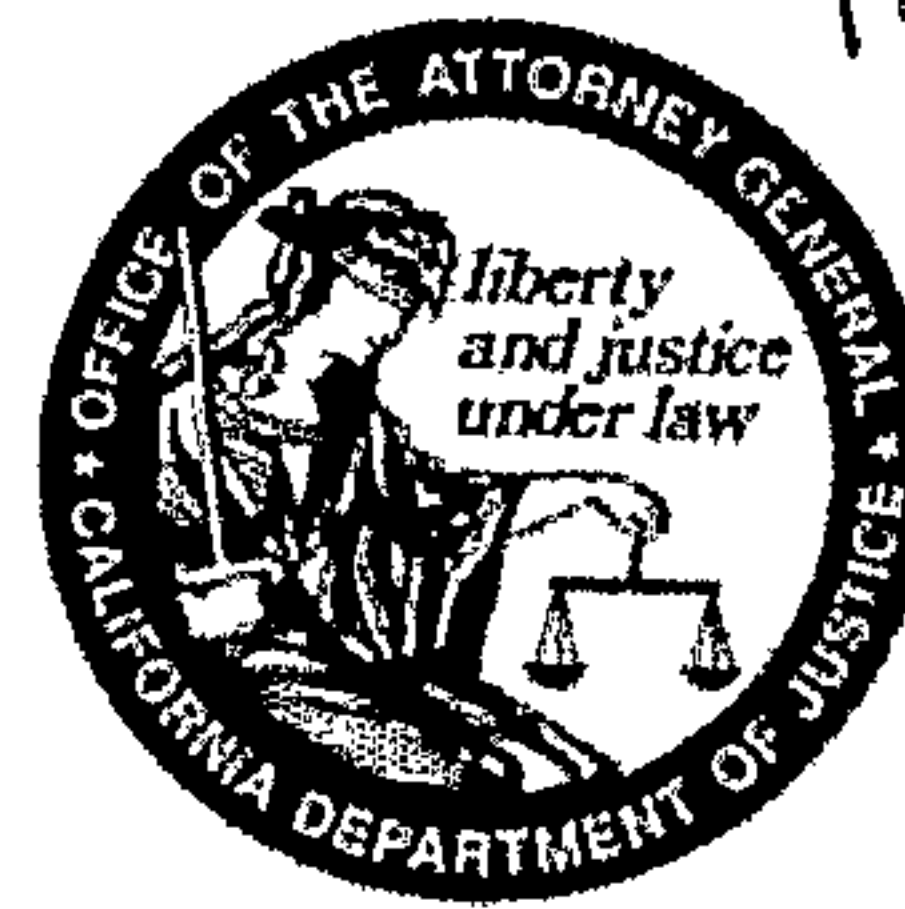
COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



1405-5

Name and Address of Commercial Fundraiser:

John A. McMullen dba Telemarketing For The Arts
Name of commercial fundraiser

740 Oakland Ave #208
Address of commercial fundraiser

Oakland CA 94611
City, State, and ZIP Code

Name and Address of Charitable Organization:

37486 CT No. 94-2568273 F.E.I.N. No.

Theatre Rhinoceros
Name of charity

2926 - 16th St.
Address of charity

San Francisco CA 94103
City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

Telephone Season Subscriptions (tickets) held (on) (from) 5/13, 20 03, to 11/07, 20 03
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☐ Other ☒
If other, provide brief explanation Commission with guaranteed minimum

1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

a. _____
b. _____
c. _____
d. _____

A. _____
B. 50,532
C. _____
D. _____
E. _____
Fa. _____
Fb. _____
Fc. _____
Fd. _____

G. TOTAL REVENUE

50,532.00 G.

2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

a. Phone number search
b. _____
c. _____
d. _____

A. \$22,778.74
B. _____
C. _____
D. _____
E. _____
F. _____
G. _____
H. 21.00
I. 450.00
J. _____
K. _____
L. _____
Ma. 176.00
Mb. _____
Mc. _____
Md. _____

N. TOTAL EXPENSES

23,425.74 N.

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3. Amount to charity (subtract line 2N from line 1G)

27,106.26 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)

n/a 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)

n/a 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)

27,106.26 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser)

Printed name

Title

Date

John A. McMullen Owner

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)

Printed name

Title

Date

Neal Shorstein President 3/4/04

Signature of authorized officer/director (charity)

Printed name

Title

Date

BARRY BRINKLEY Treasurer 3/4/04

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